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Being one of the largest managers of real estate securities worldwide, Cohen & Steers established a presence in Europe some years ago. Martin Cohen, Co-Chairman and Co-CEO, explains in the interview why Germany will have a lot of opportunities in the real estate sector.

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REITs have proven their success in the United States for many decades. In the past years different reasons have also measurably improved the investment climate for US REITs in the German capital markets. Dr Hans Volkert Volckens explains the efforts to bridge the gap between US REITs and German investors.



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The German REIT Act was passed by the German parliament in March 2007. Matthias Roche, Tax Partner Real Estate of Ernst & Young, explains the major points of the G-REIT.



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When talking about G-REITs, one should not forget IVG Immobilien as one of the largest listed property companies in Europe. Dr Wolfhard Lechnitz, CEO of IVG, explains in the interview what the company's plans are.



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